

Get Paid & Grow Faster:

TELCOR Helps Start-Up Labs Be Successful

TELCOR empowers start-up labs with the tools, U.S.-based support, and expertise to maximize reimbursement and accelerate cash flow from the start.

Why Start-Up Labs Choose TELCOR

Experience and expertise when you need it.

- Billing software designed to specifically support molecular labs.
- Data transparency to successfully engage market access initiatives.
- Proven track record of customer success for start-ups through established labs.

Strategic Market Access Support

How we help you get in-network faster.

- Powerful reporting and BI tools to identify payer trends and take action.
- Real-time, data-driven insights to support contracting efforts.
- Experience and intelligence working with national payers to drive reimbursement.

Appeal & Prior Authorization Processes

What makes our process different.

- Workflows for appeals and prior auth directly in our billing application.
- Automation and customization tailored to your test(s) and your payers.
- Real-time visibility into appeal outcomes and performance metrics.

Driving Reimbursement & Cash Flow

Tangible financial outcomes for success.

- More reimbursement success with quicker turnaround time.
- Fewer write-offs and delays speeds up cash flow.
- Scalable operations to support test volume growth.

Success for Start Ups

Who: PGx testing lab in the Midwest submitting paper claims and 100% out of network leading to high denials and many appeals. Collections were low, slow, and cash flow negatively impacted.

With TELCOR: Full transparency of billing data allowed TELCOR billing service to implement a successful appeals strategy providing a significant improvement in collections.

Start today



Visit us now to discuss how we can set you up for success or scan the QR code to send us a message.

