

# TELCOR RCM for Pathology:

## Built to Protect Revenue in a Complex Reimbursement Environment

For pathology practices managing complex services and evolving payer policies, success depends on getting claims right before they leave the system. TELCOR is built to embed compliance, accuracy, and payer intelligence into the front end of the billing process so revenue is protected at submission, not recovered after denial.

### How TELCOR Works for Pathology

Automated insurance verification, authorization workqueues, and credentialing logic are built into the workflow. Multi-entity billing supports professional groups, technical labs, and enterprise pathology models without manual intervention. Additionally, TELCOR expertly tackles the following pathology challenges.

#### Proactive CCI and MUE Management

- ✓ Validates CPT combinations and unit limits against current CMS edit tables before claim submission.
- ✓ Applies appropriate modifier logic and flags non-compliant services for review.
- ✓ Prevents predictable CCI and MUE denials tied to complex pathology services.

#### Payer-Specific Rules Configuration

- ✓ Enforces payer-specific bundling rules, frequency limits, documentation triggers, and reimbursement policies.
- ✓ Configures unique coding logic by payer to align with commercial and government requirements.
- ✓ Improves first pass acceptance by submitting claims according to each payer's expectations.

#### Support for Proper PC/TC Billing

- ✓ Automates accurate 26 and TC modifier application based on service performance and payer requirements.
- ✓ Supports global, professional, and technical component billing, including split billing across entities or NPIs.
- ✓ Prevents mismatched component billing that leads to denials or underpayment.

#### Denial Prevention Upfront

- ✓ Validates eligibility and medical necessity prior to claim release.
- ✓ Routes exceptions to workqueues for correction before submission rather than appeal after denial.
- ✓ Reduces AR days and protects high dollar pathology revenue without increasing staff.

TELCOR connects directly to the laboratory LIS and converts complex anatomic and molecular data into accurate, billable claims aligned to provider and organizational requirements. It supports multi-entity pathology models and uses built-in analytics to flag reimbursement, credentialing, and authorization risks, giving organizations stronger financial control and faster issue resolution.

