

TELCOR RCM for Hospital Outreach

Empowering Financial Performance. Enabling Operational Excellence.

Hospital outreach programs face growing pressure to drive revenue, streamline operations, and gain financial clarity while navigating complex billing regulations.

TELCOR Revenue Cycle Management (RCM) is purpose-built for hospital and independent outreach labs, combining lab-specific workflow automation, real-time analytics, and unmatched billing expertise. TELCOR RCM enables hospital outreach programs to operate as a high-performing business focused on revenue integrity, compliance, and scalable growth.



Generate revenue for the hospital.

- **Clean, compliant claims** by using smart rules to reduce denials and accelerate payments.
- **Appeals management tools** prioritize and track denials to recover revenue more quickly.
- **Real-time visibility** to view key performance indicators with no waiting on batch reports.



Get paid for the work being done by the laboratory.

- **Collections improvement** of 10-30% through improved accuracy and denial resolution.
- **Data-driven decisions** to empower timely, strategic decisions.
- **Scalable solution** seamlessly manages large increases in volume without additional costs.



Create a consolidated statement along with hospital services.

- **Enterprise-level security** and fully HIPAA compliant with complete audit trails.
- **Outreach-specific reporting** to support service line analysis and cost control.
- **Internal oversight** with full control of your billing.



Improve client relations with tools for reviewing and paying invoices.

- **Customized invoice formats** for seamless integration with hospital branding.
- Pricing flexibility depending on contracts.
- Branded portals for clients and patients.

Why Hospitals Choose TELCOR

1. Built exclusively for lab billing, unlike EHR/ERP module solutions.
2. Trusted by hundreds of laboratories across the U.S. including nationwide hospital outreach programs.
3. Dedicated customer success team with account managers and analysts who understand billing.
4. Flexibility and options for insourced and outsourced billing models.

Success Snapshot: Midwest Hospital Outreach

- ➔ High write-offs with limited visibility and no control.
- ➔ With TELCOR RCM, 225% efficiency gains due to automated billing workflows.
- ➔ 25% increase in collections and full transparency with real-time analytics.

Delivery Options

- SaaS • Billing Service
- Full Enterprise • Hybrid

